



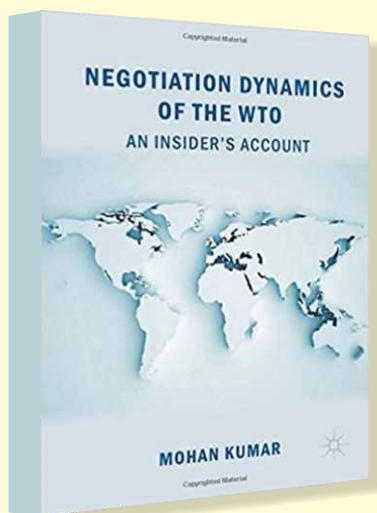
**O.P. Jindal Global University**  
A Private University Promoting Public Service



**Jindal School of International Affairs**  
India's First Global Policy School

You are cordially invited to participate in the  
**Launch of the Book**  
**NEGOTIATION DYNAMICS OF THE WTO**  
**AN INSIDER'S ACCOUNT**

**Author: Dr. Mohan Kumar**, Professor and Vice Dean (Global Initiatives and Institution Building)  
Jindal School of International Affairs



*Publisher: Palgrave Macmillan*

**Chief Guest**

**Mr. Hardeep Singh Puri**

Honourable Union Minister of State for Housing and Urban Affairs  
Government of India

**Presided by**

**Professor (Dr.) C. Raj Kumar**

Founding Vice Chancellor  
O.P. Jindal Global University

**Programme**

6:00 PM – 6:30 PM	<b>Tea &amp; Snacks</b>
6:30 PM – 6:45 PM	<b>Welcome Remarks by the Author</b> Dr. Mohan Kumar, Professor and Vice Dean (Institution Building and Global Initiatives), Jindal School of International Affairs
6:45 PM – 7:00 PM	<b>Presidential Remarks</b> Professor (Dr) C. Raj Kumar, Founding Vice Chancellor, O.P. Jindal Global University
7:00 PM – 7:20 PM	<b>Chief Guest's Address</b> Mr. Hardeep Singh Puri, Honourable Union Minister of State for Housing and Urban Affairs, Government of India

**7:20 PM – 7:30 PM: Release of the Book by Mr. Hardeep Singh Puri**

7:30 PM – 8:10 PM	<b>Panel Discussion</b> Chaired by Professor (Dr.) Sreeram Chaulia, Dean, Jindal School of International Affairs <b>Panelists:</b> <ul style="list-style-type: none"> <li>• <b>Mr. Rajeev Kher</b>, Distinguished Fellow, Research and Information System for Developing Countries (RIS), New Delhi and Former Commerce Secretary, Government of India</li> <li>• <b>Mr. Jayant Dasgupta</b>, Former: Ambassador and Permanent Representative of India to the WTO; Coordinator, Friends of Development (WTO Coalition); Negotiator, Indian Ministry of Textiles; Policy planner, Ministry of Commerce and Industry; Secretary, Economic Advisory Council to the Prime Minister of India</li> <li>• <b>Professor Jayati Ghosh</b>, Development Economist and Professor of Economics, Centre for Economic Studies and Planning (CESP), Jawaharlal Nehru University (JNU), New Delhi, (Honorary) Executive Secretary, International Development Economics Associates and Trustee, Economic Research Foundation (ERF), New Delhi</li> <li>• <b>Professor Abhijit Das</b>, Head &amp; Professor, Centre for WTO Studies, Indian Institute of Foreign Trade (IIFT), New Delhi</li> </ul>
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8:10 PM – 8:15 PM **Vote of Thanks**

Thursday, 30 August 2018 | Time: 6:00 PM – 8:15 PM  
Venue: Multipurpose Hall, India International Centre,  
40 Max Mueller Marg, New Delhi-110003

RSVP: Mr. Lalit Kumar, Office of the Dean, JSIA, lkumar@jgu.edu.in, +91 8396907348

## About the Book

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The book aims at informing and educating the public at large about the intricacies of the Negotiation Dynamics at the WTO. It traces the period from the launch of the Uruguay Round in 1986 to its conclusion at Marrakesh in 1994 and the subsequent entry into force of the WTO on 1 January 1995.

The book shows how WTO Ministerial Conference in Seattle was doomed to fail and its failure led to "trust deficit" between the developed countries on the one hand and certain key developing and least-developed countries on the other. Thus tracing the WTO saga that began in the wake of the failure at Seattle and the difficult path that led to the launch of a new Round at Doha in November 2001.

The book throws light on India's domestic decision-making structure as well as some of the factors driving India's negotiating stance at the WTO. It also describes the current impasse at the WTO and offers some ideas to revive an institution that is so crucial for the smooth functioning of the multilateral trading system.

## Advance Praise for the Book

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*"Dr Mohan Kumar has produced a brilliant and incisive analysis of the history of the multilateral trading system from Bretton Woods to the establishment of the WTO in 1995. He brings the skills of a forensic analyst with an insider's view as a participant and the cerebral qualities of an academic with a PhD from Sciences Po University (Paris). A must-read for all those interested in the functioning of the multilateral trading system."*

**Mr Hardeep Singh Puri, Hon'ble Union Minister of State for Housing and Urban Affairs, Former Ambassador of India to Brazil and Permanent Representative at the Indian Mission in New York and Geneva, Former Indian Negotiator to GATT and UNCTAD, Author of the book "Perilous Interventions"**

*"Dr Mohan Kumar has solid credentials for writing an authoritative account of the tumultuous negotiations that led to the establishment of the WTO. He was a senior member of the delegation of India and India had so much at stake in the reshaping of the multilateral trading system that was undertaken at these talks. He shows rare insight into the underlying factors that influenced the manner in which the negotiations played out. The narrative includes also a description of the bitter debate that preceded the launching of the Doha Round. This book contains a great deal of learning for diplomats and trade policy officials of developing countries."*

**Mr. Anwarul Hoda, Former Head of the Trade Policy Division and Chief Negotiator, Ministry of Commerce, Government of India and Former Deputy Director General, WTO, Geneva**

*"Dr Mohan Kumar is one of those rare officers of the Indian Foreign Service who spent considerable time in Geneva as part of the Indian negotiating team at first the GATT and then the WTO. He was an integral part of the Indian delegation at three important Ministerial Conferences of the WTO i.e. Marrakesh (1994), Seattle (1999) and Doha (2001). He therefore brings tremendous knowledge and insight into the negotiation dynamics. His book is thus a vivid account of the intricacies and realpolitik that surrounds the multilateral negotiations. The book is also topical in view of the existential crisis facing the WTO. All in all, a must-read for anyone interested in grasping how a supposedly rules-based system operates as a power-based system during critical moments of important negotiations."*

**Mr. S. Narayanan, Former Indian Ambassador to the WTO, Geneva and Former Chief Textiles Negotiator of India**



## About the Author

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**Dr Mohan Kumar** is currently Professor and Vice Dean (Global Initiatives and Institution Building) at Jindal School of International Affairs, O.P.Jindal Global University, Haryana, India. He also serves as Chairman of the Delhi-based think tank, Research and Information System for Developing Countries (RIS).

Dr Kumar has had a successful career in the Indian Foreign Service lasting 36 years. He has had a variety of foreign assignments culminating in his posting as India's Ambassador to France from 2015 to 2017.

One of the defining features of Dr Kumar's career has been his substantive involvement as India's lead negotiator first at the GATT and then at the WTO. Dr Kumar was part of the Indian delegation to the WTO Ministerial Conferences held in Marrakesh, Seattle and Doha. He has also served in multiple WTO dispute settlement panels as an expert. Dr Kumar holds a doctorate from the reputed Sciences Po in Paris, France on the subject of Negotiation Dynamics of the WTO.